

I am not the sales type.

Great! We would have to retrain you if you were. The products practically sell themselves. Simply allow women to buy from you vs. selling to them. Make sense?

I already have a F/T job.

Super! You will have a lot of contacts for your first clients. Most consultants have F/T jobs & work MK P/T for extra cash or for fun.

I am too busy.

We're all busy. That's why I chose you. Busy people get things done. Besides it is up to you how much or how little time you want to work.

My children are too small.

Perfect! You will love the flexibility MK can offer you. You schedule the hours you want to work around your family's schedule.

I love my job.

Great! Could you use some extra cash? Extra friends? Extra fun? You owe it to yourself to at least hear all the facts in order to make an intelligent decision.

I think I will wait until...

Just a thought on that, with all our product publicity, many women will be wanting a makeover & to hear about the MK opportunity. They could be your clients or mine. (The timing is never right to start MK. We are either in a crisis, just starting a crisis, or just coming out of a crisis.)

I'm too shy.

I understand how you feel. I felt the same way when I was new. What I found was that once I had completed my training I was feeling more confident about my skill level. MK is the best & least expensive self-improvement course available today!

My husband doesn't want me to work.

I can appreciate his wanting to provide for you. Have either of you considered death, divorce, or disability? Who would provide for the family if your husband weren't around? Perhaps, I can share the marketing plan with both of you so that you both can make an informed decision.

I knew someone who did this & failed or quit.

That is too bad. Are you basing your success or failure on what someone else did or did not do? It is my responsibility to help you get started. I believe with the proper training you could be great or I would not invest my time with you.

I do not wear make up.

No problem. Mary Kay is not only about make up; it is also skin care. Do you know anyone who washes her face?

I'm not like you.

MK doesn't want you to be like me. But simply to be the best YOU that you can be. If everyone in the world were all the same it would be boring.

I don't know anyone.

You don't know anyone? Then you definitely need MK to help you meet new friends.

I hate those parties.

I understand. Isn't it great that we have skin care classes and that we limit the attendance? That way we can better provide that one on one attention.

I don't want to seem pushy with my friends.

I know how you feel. What I found was that once they tried the product they were thanking me for sharing it with them. I can help save them time with my delivery service and money by providing a quality product directly to them avoiding dept. store prices.

I'm a single parent & need the security of a 9-5 job.

That's exactly why I thought of you. In Mary Kay, your finances are not based on someone else's opinion of you, but rather on your ability to make as much as you want. In this company, you can really determine your own security. Isn't that exciting?