

# The "It Factor" - DIQ Goal Sheet

## 1. Directorship Debut Date: \_\_\_\_\_

# Of active consultants as of the 1st \_\_\_\_\_

# Of active consultants need to finish this month: \_\_\_\_\_

# Of active personals \_\_\_\_\_

Total production for month: \$ \_\_\_\_\_

Total production to go for \$18,000: \$ \_\_\_\_\_

DIQ Production Goal: \$ \_\_\_\_\_

## 2. Career Car

Grand Achiever Performance Acct: \$ \_\_\_\_\_

On-Target: \_\_\_\_\_ Date to earn car: \_\_\_\_\_

# Of Active Personals: \_\_\_\_\_

Total Production of \$20,000: \$ \_\_\_\_\_

Total Amount Remaining: \$ \_\_\_\_\_

Team Production Goal: \$ \_\_\_\_\_

## 3. Retail Sales

Monthly Sales Goal: \$ \_\_\_\_\_

Amount Sold Last Month: \$ \_\_\_\_\_

Star Consultant Goal: \$ \_\_\_\_\_

Prize: \_\_\_\_\_ # of Star Quarters: \_\_\_\_\_

## 4. Team Building

Medal: 5-Gold 4-Silver 3-Bronze \_\_\_\_\_

Monthly Sharing Goal: \_\_\_\_\_

Last Month's Medal: \_\_\_\_\_

# Of Interviews needed: \_\_\_\_\_

# Of Interviews last month: \_\_\_\_\_

# Of Team Members last month: \_\_\_\_\_

## 5. Seminar 2010 Goals

Target by June 30th: \_\_\_\_\_

Court of Sales: \$36,000 Yes No

Court of Sharing: 24 Q.P.R. Yes No